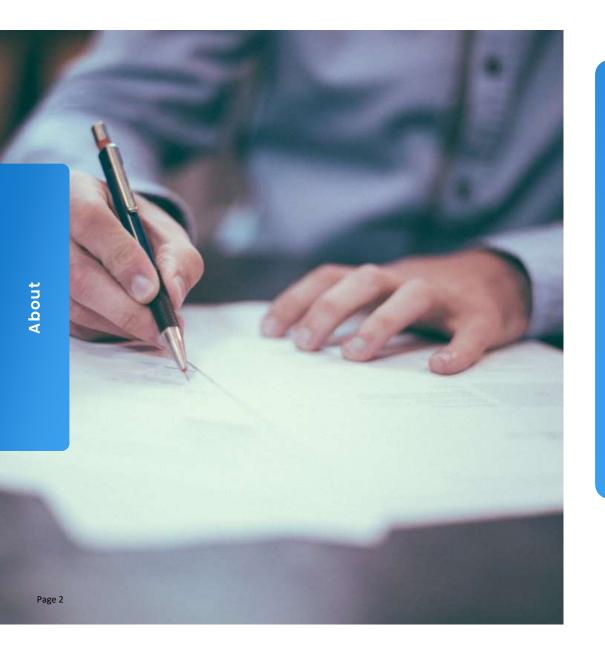
# SLM GROUP<sup>™</sup>

ON TIME, ON CALL, ON TASK

**Company Introduction** 



#### A Message from our CEO

In the 21st century, companies such as Amazon, Alibaba and JD.com dominated the rapidly developing e-Commerce ecosystem. In 2015 Walmart, Wayfair, Target and other leading companies also joined this trend which quickly promoted the development of cross-border e-Commerce trade. As a result, a flood of Asian products made in China poured into the American market, This led to China's cross-border ecommerce retail market that reached \$78.5 billion in 2016. Furthermore,

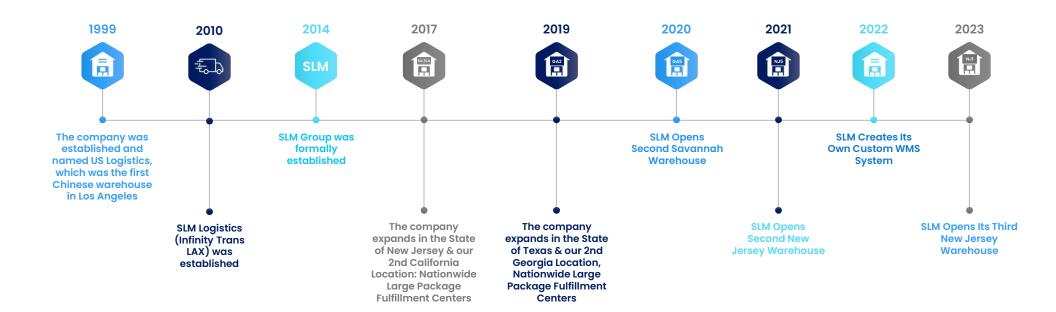
China's cross-border e-Commerce retail market grew to \$134.7 billion in 2018. With this opportunity, SLM Group also began to develop crossborder Nationwide Large Package Fulfillment Centers and defined its core mission as:

Under the premise of complying with national laws and regulations, using the best logistic method to deliver the best and cheapest Asian products to US consumers.

#### - Mark Chen



#### **SLM Company History**

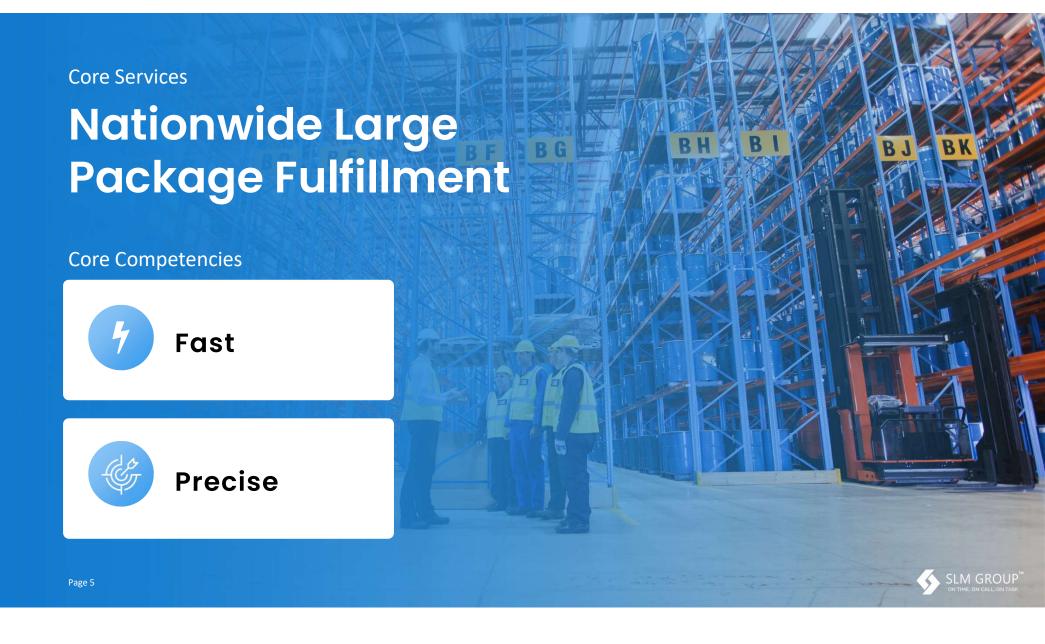




#### SLM Group Business Structure







## What makes SLMW fast?



SLMW is focused on fulfilling services in multiple cities to ensure that end consumers receive orders as quickly as possible.

Orders placed before 8am will be processed on the same day.

Everyday before 12pm, Amazon's SFP shipment will be processed same day.

Current operational capability ensures that more than 10,000 large parcels are delivered on time everyday.



## What makes SLMW precise?

- Our contract error rate is 0.1%,
  which is lower than the market error rate.
  - SLMW's advanced technology ensures our low error rate.
- Gurrent warehouse error rate is 0.05%
  - Our daily fulfillment rate is 100%.
  - Our SFP's current execution rate is 100%.
  - SLMW uses a comprehensive Warehouse Management System [WMS].



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## Core Services Nationwide SP

- SLM will cut off the order twice on the same day, at 8:00 am and 12:00 pm, which can better guarantee the delivery
- Each warehouse is equipped with FedEx scanning guns, and the package will have the first scan on the same day, and customers can upload it to their e-commerce platform as soon as possible.
- SLM has 5 years of service experience in operating SFP, among which 40% of our customers use SFP service, and sales orders have increased by 60%-70%.



#### SLMW Data Analysis: East Coast

Customer placed an order on January 15th, SLM shipped the same day and delivered the package January 17th.

#### Shipment facts

Shipment overview	
TRACKING NUMBER	393452597364
MASTER TRACKING NUMBER	393452596910
SHIP DATE	1/16/23
STANDARD TRANSIT (?)	1/17/23
ACTUAL DELIVERY	1/17/23 at 1:55 pm
🕞 Services	
SERVICE	FedEx Home Delivery
TERMS	Third Party
🛕 Package details	
WEIGHT	45 lbs / 20.41 kgs
DIMENSIONS	47x24x14 in.
TOTAL PIECES	2
TOTAL SHIPMENT WEIGHT	116 lbs / 52.62 kgs
PACKAGING	Package



### SLMW Data Analysis: Southern Coast

Customer placed an order on January 16th, SLM shipped the same day and delivered the package January 19th.

Shipment facts		
Shipment overview		
TRACKING NUMBER	393452605296	
SHIP DATE	1/16/23	
STANDARD TRANSIT	1/19/23	
ACTUAL DELIVERY	1/19/23 at 12:53 pm	
DB Services		
SERVICE	FedEx Ground	
TERMS	Shipper	
🛕 Package details		
WEIGHT	83.3 lbs / 37.78 kgs	
TOTAL PIECES	1	
PACKAGING	Package	



### SLMW Data Analysis: West Coast

Customer placed an order on January 16th, SLM shipped the same day and delivered the package January 19th.

Shipment facts		
Shipment overview		
TRACKING NUMBER	393446757842	
SHIP DATE	1/16/23	
STANDARD TRANSIT	1/20/23	
ACTUAL DELIVERY	1/19/23 at 1:41 pm	
Services		
SERVICE	FedEx Home Delivery	
TERMS	Shipper	
🛕 Package details		
WEIGHT	24.1 lbs / 10.93 kgs	
DIMENSIONS	23x22x10 in.	
TOTAL PIECES	1	
PACKAGING	Package	



## **SLM Warehouse Distribution Rapid Expansion**

#### **SLMW Warehouse Locations**



These warehouses cover 90% of Amazon PRIME consumers in the United States.



### **SLM Enterprise Value**







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#### SLM Charity Donations

For the 2022 year SLM has donated a total of \$120,000 towards Charities across the nation!

SLM has hand picked local charities and allowed all SLM Members to vote for their charity of choice. Instead of choosing the charities with the most votes, we wanted to donate to each Foundation depending on how many votes were given to a selected Charity.

Therefore, each SLM Member vote has been accounted for and made a difference to the charities they have personally voted for! Each SLM Members votes count! Below is the list of Charities and amounts donated!

#### 2022 Donations List

Mt. Sac Foundation Meals on Wheels Sheriffs Youth Foundation Ronald McDonald House Charities Fank Callen Boys & Girls Club Med Bank Foundation Bianca's Kids Ronald McDonald House - Southern New Jersey Ranchero Relaro Sunshine Kids Foundation Houston SPCA



#### **SLMW Partners:**



We also deliver to Amazon, Wayfair, Wish, Ebay, Walmart, Home Depot, Overstock, Lowe's



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## Thank you!

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