Company's Introduction

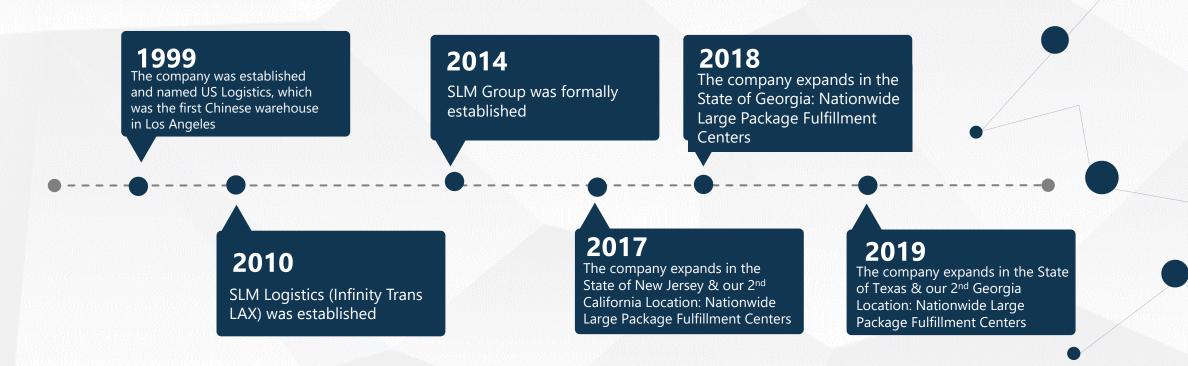SLM GROUP™

A Message from our CEO

In the 21st century, companies such as Amazon, Alibaba and JD.com dominated the rapidly developing e-Commerce ecosystem. In 2015 Walmart, Wayfair, Target and other leading companies also joined this trend which quickly promoted the development of cross-border e-Commerce trade. As a result, a flood of Asian products made in China poured into the American market, This led to China's cross-border e-commerce retail market that reached $78.5 billion in 2016. Furthermore, China's cross-border e-Commerce retail market grew to $134.7 billion in 2018. With this opportunity, SLM Group also began to develop cross-border Nationwide Large Package Fulfillment Centers and defined its core mission as:

Under the premise of complying with national laws and regulations, using the best logistic method to deliver the best and cheapest Asian products to US consumers.

Mark Chen

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SLM Company History

1999
The company was established and named US Logistics, which was the first Chinese warehouse in Los Angeles

2014
SLM Group was formally established

2018
The company expands in the State of Georgia: Nationwide Large Package Fulfillment Centers

2010
SLM Logistics (Infinity Trans LAX) was established

2017
The company expands in the State of New Jersey & our 2nd California Location: Nationwide Large Package Fulfillment Centers

2019
The company expands in the State of Texas & our 2nd Georgia Location: Nationwide Large Package Fulfillment Centers

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SLM 集团业务架构

SLM-W

SLM-Warehousing built 500,000 square feet in seven cities across the United States.

SLM-L

SLM-Logistics provides International Logistic, Customs Clearance, Pickup and other services.

SLM-T

SLM-Transportation provides Transfer Service between SLM warehouses, FBA Delivery, Terminal and Airport Pickup Services.
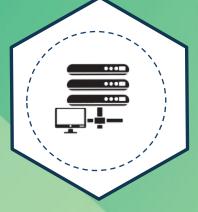
SLM-E

SLM-Express provides Agent USPS, FedEx, DHL, UPS and other Express Services.

SLM-I

SLM-Intelligence provides Semi-Automated, Fully Automated, and Intelligent Devices.

SLM-S

SLM-System Provides highly efficient Warehouse Software Management System.

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Core Services

Nationwide Large Package Fulfillment

Core Competencies

Fast   *Precise*

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Fast

What makes SLMW fast?

- SLMW is focused on fulfilling services in multiple cities to ensure that end consumers receive orders as quickly as possible.
- Orders placed before 8am will be processed on the same day.
- Everyday before 2pm Amazon's SFP shipment will be processed same day.
- Current operational capability ensures that more than 10,000 large parcels are delivered on time everyday.
- Warehouse e-commerce including Amazon, eBay, Wish, Wayfair, Walmart, etc.

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Precise

What makes SLMW precise?

- Our contract error rate is 0.1%, which is lower than the market error rate.
- SLMW's advanced technology ensures our low error rate.
- Current warehouse error rate is 0.05%; our ultimate target error rate will be 0.01%.
- Our daily fulfillment rate is 100%.
- Our SFP's current execution rate is 100%.
- SLMW uses the finest Warehouse Management System [WMS].
- Advanced warehouse automation equipment and Warehouse Management System.

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SLMW Data Analysis: East Coast

Customer placed an order on October 1st, SLM shipped the same day and delivered the package October 2nd.

系统单号	SLMIS5283361451 已打包 FedEx Ground (SFP) ⊗申请退单 🔍出库配货记录 🔍查看PDF ✏修改收件人地址		费用	(USD)	计费重量	
收货地址	6215 NEWKIRK AVE NORTH BERGEN NJ 07047		配货单号	P193419	收货人/电话	Anthony Lorenzo/ 5946331879	客户编码	LMVESMYS
中文品名	办公椅		OMS SKU	T-OCRC8782	数量	1	合计包裹	1 件
单号	776411721786 ☐打印选择 ⊕面单打印 ☐追踪记录		创建日期	2019-10-01 11:25:24	发货包裹数	1 件	发货日期	2019-10-01 12:51:28
客户订单号	101987457-1-112-1662485-0557009		仓库	NJ1 - MonroeTownship-28A		

Travel History | **Shipment Facts**

TRACKING NUMBER
776411721786

SERVICE
FedEx Home Delivery

WEIGHT
42.9 lbs / 19.46 kgs

DIMENSIONS
33x26x12 in.

TOTAL PIECES
1

TERMS
Shipper

PACKAGING
Package

STANDARD TRANSIT (?)
10/02/2019

SHIP DATE (?)
Tue 10/01/2019

ACTUAL DELIVERY
Wed 10/02/2019 12:21 pm

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SLMW Data Analysis: Southern Coast

Customer placed an order on October 1ˢᵗ, SLM shipped the same day and delivered the package October 3ʳᵈ.

系统单号	SLMIS5565024204 已打包 FedEx Ground (SFP) 申请退单 出库配货记录 查看PDF 修改收件人地址		费用	(USD)	计费重量	
收货地址	6887 CR 607B BUSHNELL FL 33513	配货单号 P193412	收货人/电话	Candice Harris/59 46329092	客户编码	LMVESMYS
中文品名	铁皮凳	OMS SKU STL002GUN-4	数量	1	合计包裹	1 件
单号	776410034806 打印选择 面单打印 追踪记录	创建日期 2019-10-01 11:19:20	发货包裹数	1 件	发货日期	2019-10-01 12:50:20
客户订单号	101987115-1-114-6376752-2809835	仓库 GA1 - Atlanta-1485				

Travel History   **Shipment Facts**

TRACKING NUMBER
776410034806

SERVICE
FedEx Home Delivery

WEIGHT
26.9 lbs / 12.2 kgs

DIMENSIONS
47x17x17 in.

TOTAL PIECES
1

TERMS
Shipper

PACKAGING
Package

STANDARD TRANSIT
10/03/2019

SHIP DATE
Tue 10/01/2019

ACTUAL DELIVERY
Thu 10/03/2019 2:17 pm

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SLM Warehouse Distribution Rapid Expansion

SLMW Warehouse Locations:

- Los Angeles, CA
- New York, NY
- Savannah, GA
- Dallas, TX
- Chicago, IL
- Houston, TX
- Monroe Township, NJ

These warehouses cover 90% of Amazon PRIME consumers in the United States.

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SLMW Processing Data

2019 September	Carton	Peak Daily Maximum Processing	Carton
New Jersey Warehouse	50123	New Jersey Warehouse	9000
California Warehouse	62910	California Warehouse	12000
Georgia Warehouse	42799	Georgia Warehouse	8000
Texas Warehouse	4052	Texas Warehouse	1500

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SLM Enterprise Value

Customer First

Employee Second

Shareholder Third

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Case Scenario One

SLM always tries to help our customers save logistics costs. When customer A has new product, we discuss the packing specification with customer. Customer's original carton dimension was 28x30x24 inch. We suggest to customer to modify dimension to 26x29x24 inch. Thus helping Customer A avoid an oversize charge and saving $60~$80 per package.

Case Scenario Two

Customer B originally only uses California warehouse because the customer thought the cost of shipping and other aspects would be greatly increased if sending to another warehouse. After SLM using data to analyze using multi-warehouse, and data reflecting deduction on the increased shipping and other expenses, which in fact saving about $10 per package on average. In the end, the advantage of multiple warehouses; shortened the delivery time, resulting in the overall customers' sales increased by about 35%.

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SLMW Partners:

Thank you!